



PRICING POLICY

Our aim is to supply all our customers with good quality stock priced competitively. We also recognise the valuable loyalty of our customers and apply a loyalty discount to customer accounts based on the trading pattern with us over a 12 months period.

Loyalty Discount

Our loyalty discount is based on customer spend over a 12 month period and applies to all purchases of plants and sundries regardless of individual quantity purchased.

Customer Spend over 12 months	% Loyalty Discount Applicable
A – less than £1000	0%
B - £1000 - £7500	10%
C – more than £7500	15%

Loyalty discounts will be reviewed every 12 months on 1st January and customers informed of any changes within 10 days.

Quantity Purchased Discount

This is based on the quantity purchased on any plant line.

Loyalty discounts will be in addition to the quantity discount.

The discounts applied based on quantity will be:

Quantity	1-9	10-100	101-499	500+
% Discount Applied	0	5%	7.5%	10%
Additional Loyalty Discount	Yes	Yes	Yes	Yes

NB Please note that all quoted work is priced on application and the loyalty and quantity discounts may not be applicable.

Settlement Discount

This is an additional 2.5% discount for Plant Centres only where the invoice is paid on the day.

Special Offers

Seasonal and offer prices will be subject to their own terms and conditions and do not form part of the above pricing policy